

February 7, 2020

## Consolidated Financial Results for the First Nine Months of the Fiscal Year Ending March 31, 2020 <under J-GAAP>

Company name: **Pressance Corporation Co., Ltd.**  
 Listing: First Section of the Tokyo Stock Exchange  
 Section code: 3254  
 URL: <http://www.pressance.co.jp/>  
 Representative: Yutaka Doi, President and Representative Director  
 Contact: Kyosuke Ichikawa, Deputy Manager of Accounting Department  
 TEL: +81-6-4793-1650

Scheduled date of filing of quarterly securities report: February 14, 2020  
 Scheduled starting date for dividend payments: —  
 Preparation of supplementary quarterly materials for financial results: Yes  
 Holding of quarterly financial results presentation meeting: No

(Values of less than one million rounded down)

### 1. Consolidated operating results for the first nine months of the fiscal year ending March 31, 2020 (from April 1, 2019 to December 31, 2019)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes compared to the same period of the previous FY)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
First nine months of the fiscal year ending March 31, 2020	183,588	32.1	31,763	18.3	31,274	18.3	21,041	17.3
First nine months of the fiscal year ended March 31, 2019	138,987	37.6	26,842	58.9	26,447	59.7	17,933	59.5

Note: Comprehensive income First nine months of the fiscal year ending March 31, 2020: 21,007 million yen [17.1 %]  
 First nine months of the fiscal year ended March 31, 2019: 17,932 million yen [59.4 %]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
First nine months of the fiscal year ending March 31, 2020	336.28	326.98
First nine months of the fiscal year ended March 31, 2019	291.02	279.47

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2019	308,555	115,834	37.1
As of March 31, 2019	301,942	94,618	30.7

Reference: Equity

As of December 31, 2019: 114,454 million yen  
 As of March 31, 2019: 92,715 million yen

## 2. Dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Annual total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2019	-	17.50	-	23.00	40.50
Fiscal year ending March 31, 2020	-	26.00	-		
Fiscal year ending March 31, 2020 (Forecast)				26.00	52.00

Note: Revisions to the dividends forecasts most recently announced: None

## 3. Forecasts of consolidated operating results for the fiscal year ending March 31, 2020 (from April 1, 2019 to March 31, 2020)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	209,219	30.3	32,531	20.0	31,429	18.5	21,520	17.6	346.67

Note: Revisions to the results forecasts most recently announced: None

### \* Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None

(2) Adoption of specific accounting policies for quarterly consolidated financial statements: Yes  
(Corporate Income Tax Calculation Standards)

Regarding taxes, a reasonable estimate of the effective tax rate for the projected full-year pretax income for the current fiscal year, including the actual income figure for the first nine months of the fiscal year, has been arrived at using the tax-effect accounting method.

(3) Changes in accounting policies, changes in accounting estimates and restatement after error corrections

- Changes in accounting policies due to amendments to accounting standards and other regulations: None
- Changes in accounting policies due to other reasons than a. above: None
- Changes in accounting estimates: None
- Restatement after error corrections: None

(4) Number of issued shares (common stock)

a. Number of issued shares at the end of each period (including treasury shares)

As of December 31, 2019	65,198,961 shares
As of March 31, 2019	62,941,385 shares

b. Number of treasury shares at the end of each period

As of December 31, 2019	863,506 shares
As of March 31, 2019	863,744 shares

c. Average number of shares during the period

First nine months of the fiscal year ending March 31, 2020	62,571,132 shares
First nine months of the fiscal year ended March 31, 2019	61,623,911 shares

Notes:

1. Due to the introduction of the share-based payment type ESOP, a certain number of shares of the Company held in the trust account is included in the "Number of treasury shares at the end of period" (313,320 shares for the 3<sup>rd</sup> quarter of the fiscal year ending March 31, 2020 and the 313,980 shares for the fiscal year ended March 31, 2019). And a certain number of shares held in the trust account is included in the treasury shares that were deducted in the calculation of the "Average number of outstanding shares during the period" (313,834 shares for the 3<sup>rd</sup> quarter of the fiscal year ending March 31, 2020 and 313,980 shares for the 3<sup>rd</sup>

quarter of the fiscal year ended March 31, 2019).

\* Quarterly financial result reports by public accountants or auditing firms are not required

\* Explanations about the proper use of financial forecasts and other important notes

(Caution Concerning Forward-looking Statements)

Forward-looking statements in this document, including the results forecasts, are based on the information available to the Company at the time of disclosure and on certain assumptions deemed to be practicable by the Company. These statements do not purport that the Company pledges or ensures to achieve such statements. Actual business and other results may differ substantially due to various factors. For preconditions to the assumptions and other important notes concerning the financial forecasts, please refer to “1. Quarterly Qualitative Information (3) Explanation for the Forecast of Consolidated Financial Results ending March 31, 2020 on page 6 of the attachment.

(Method of Obtaining Supplementary Materials for Quarterly Financial Results)

Supplementary materials for quarterly financial results are available on the Company’s website.

(Change in the unit of amount unit)

Although the amounts of accounts and other items reported in our quarterly consolidated financial statements were previously shown in thousands of yen, they are shown in millions of yen from the first quarter and the cumulative first three months of the consolidated fiscal year ending March 31, 2020.

The figures for the previous consolidated fiscal year and the first nine months of the previous consolidated fiscal year are also shown in millions of yen for easy comparison.

## 1. Quarterly Qualitative Information

### (1) Business Results

During the first nine months of consolidated fiscal year, the Japanese economy steadily recovered with moderate increase in consumer spending along with improvements of employment and personal income environment.

In the real estate industry, on top of mounting construction costs, publicly assessed land values continued to rise in Japan's three largest cities of Tokyo, Osaka, and Nagoya, as well as in other large cities. Although this and other factors remain causes for concern, the interest rates on housing loans remain low while the Japanese government's ongoing measures to help homebuyers, such as a mortgage tax breaks, are still on track, contributing to a stable economy. The demand for condominiums has also remained healthy as more people tend to move to cities seeking the convenience of urban living.

In these business circumstances, Pressance Corporation Co, Ltd. (the "Company") has strived to supply condominiums in the central area of major cities in Kinki and Tokai-Chukyo regions as well as of regional hub cities, which are our main sales area, focusing on acquiring lands for development in demanding locations.

Under such business condition, the Company posted the following consolidated performance for the first nine months of the fiscal year ending March 31, 2020, net sales amounted to 183,588 million yen (up 32.1% year on year), operating profit amounted to 31,763 million yen (up 18.3% year on year), ordinary profits amounted to 31,274 million yen (up 18.3% year on year) and profit attributable to owners of the parent amounted to 21,041 million yen (up 17.3% year on year).

In December 2019, the former President & Representative Director and an employee of the Company were arrested and indicted by the Special Investigation Department of the Osaka District Public Prosecutors Office on suspicion of conspiring with the former President of the Meijo Gakuin, an incorporated educational institution, (hereinafter referred to as the "Meijo Gakuin") and others in connection with an embezzlement case involving payments for land sales concerning the Meijo Gakuin. We would like to offer our deepest apologies to our shareholders and investors for causing trouble and concern.

On December 23, 2019, the Company established the External Management Reform Committee (hereinafter referred to as the "Committee"), composed of outside experts with no vested interest in the Company, to investigate and verify issues related to governance. The Committee is currently conducting an investigation and verification. Based on the recommendations made by the Committee, we will implement measures to prevent recurrence and reinforce compliance in our efforts to regain the trust of the public.

An overview of operating results by product segment is as follows:

#### **Real Estate Sale Business**

In the real estate sale business, the sale of family-type condominium "Pressance Loger Ogaki Ekimae" (137 units in total) and studio condominium "Pressance THE Kobe" (235 units in total) soundly contributed to total sales in the first nine months of the fiscal year ending March 2020. The sales of studio condominium amounted to 50,679 million yen (2,568 units), sale of family-type condominium amounted to 71,221 million yen (1,907 units), sale of condominium building amounted 22,147 million yen (1,178 units), sale of hotel property amounted to 19,292 million yen (793 units), sale of other type of housing amounted to 2,895 million yen (159 units), sale of other real estate amounted to 11,155 million yen, business accompanying real estate sale amounted to 987 million yen. Total sales of real estate sale business posted 178,378 million yen (up 32.3% year on year) and operating profit amounted to 31,391 million yen (up 19.3% year on year).

In regard to condominium sales, which is the Pressance Group's core business, since sales of condominiums are posted upon delivery following their completion, quarterly financial results may fluctuate significantly depending on land purchases, development plans, and construction periods.

#### **Other Business**

As a result of a high occupancy rate of company-owned real estate for rent, sales in other business amounted to 5,209 million yen (up 26.5% year on year), and operating profit came to 1,471 million yen (up 5.5% year on year).

## (2) Financial Position

### Analysis on Assets, Liabilities and Net Assets

#### Current Assets

Total current assets as of the end of the first nine months of the fiscal year amounted to 288,316 million yen (up 2.8%), which represents an increase of 7,724 million yen compared to the end of the previous fiscal year. This was mainly due to a 6,513-million-yen increase in inventory as a result of actively acquiring land for development.

#### Fixed Assets

Total fixed assets as of the end of the first nine months of the fiscal year amounted to 20,238 million yen (down 5.2 %), which represents a decrease of 1,111 million yen compared to the end of the previous fiscal year. This was mainly due to a decrease in real estate for rent by 2,065 million yen as a result of transferring company-owned properties, real estate for rent, to real estate for sale while long-term loans receivable from subsidiaries and affiliates increased by 912 million yen.

#### Liabilities

Total liabilities as of the end of the first nine months of the fiscal year amounted to 192,720 million yen (down 7.0%), which represents a decrease of 14,602 million yen compared to the end of the previous fiscal year. This was mainly due to a 5,784-million-yen decrease in loan from financial institutions, a 3,500-million-yen decrease in bonds with stock acquisition rights through the exercise of rights, and a 4,488-million-yen decrease in advances received as a result of the delivery of condominiums, despite a 1,092-million-yen increase in income taxes payable.

#### Net Assets

Total net assets as of the end of the first nine months of the fiscal year amounted to 115,834 million yen (up 22.4 %), which represents an increase of 21,215 million yen compared to the end of the previous fiscal year. This was mainly due to a 17,981-million-yen increase in retained earnings primarily because of the posting of quarterly profit attributable to owners of parent and 1,886-million-yen increases in share capital and capital surplus, respectively, through the exercise of stock acquisition rights.

### Analysis on Cash Flows

Cash and cash equivalents (hereinafter referred to as “net cash”) as of the end of the first nine months of the fiscal year ending March 31, 2020, totaled 38,624 million yen (down 2.0 %), which represents a decrease of 775 million yen compared to the end of the previous fiscal year.

The status and factors in each cash flow for the first nine months of the fiscal year are as follows:

#### Cash Flows from Operating Activities

Net cash provided by operating activities came to 10,190 million yen (compared with 4,575 million yen used in the same period of previous fiscal year).

This was due to a cash inflow resulting mainly from the posting of income before income taxes amounting to 31,274 million yen. This was in spite of cash outflows mainly due to a 9,434-million-yen payment of income taxes; a 4,888-million-yen increase in inventories reflecting the proactive acquisition of land for development, and a 4,425-million-yen decrease in advances received following delivery of condominiums.

#### Cash Flows from Investment Activities

Net cash used in investment activities came to 1,724 million yen (Compared with 1,696 million yen used in the same period of previous fiscal year).

This was principally due to the outflows that resulted from loans receivable from subsidiaries and affiliates of 918 million yen and payments into time deposits of 684 million yen.

#### Cash Flows from Financing Activities

Net cash used in financing activities came to 9,243 million yen (Compared with 13,513 million yen provided in the same period of previous fiscal year).

The main reason for this was a decrease in the cash balance caused by a decrease in loan from financial institutions of 5,784 million yen on a net basis and a cash outflow resulting from a dividend payment amounting to 3,056 million yen.

**(3) Explanation for the Forecast of Consolidated Financial Results ending March 31, 2020**

Condominium sales, our major business, have a tendency to show fluctuation in a specific quarter results due to the timing of delivery of condominium, since sale of condominium is to be posted on the basis of delivery of the condominium unit. Our business results in the third quarter of the fiscal year ending March 31, 2020 have been making sound progress, and there is no change on our forecasts of consolidated financial results in the fiscal year released on May 10, 2019.

2. Quarterly Consolidated Financial Statements  
(1) Quarterly Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2019	As of December 31, 2019
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	41,990	41,898
Accounts receivable - trade	64	158
Real estate for sale	9,603	13,677
Real estate for sale in process	225,302	227,733
Raw materials and supplies	278	287
Other	3,352	4,561
<b>Total current assets</b>	<b>280,591</b>	<b>288,316</b>
<b>Non-current assets</b>		
Property, plant and equipment		
Real estate for rent, net	15,251	13,186
Other, net	596	608
<b>Total property, plant and equipment</b>	<b>15,848</b>	<b>13,794</b>
Intangible assets	332	283
Investments and other assets	5,170	6,159
<b>Total non-current assets</b>	<b>21,350</b>	<b>20,238</b>
<b>Total assets</b>	<b>301,942</b>	<b>308,555</b>
<b>Liabilities</b>		
<b>Current liabilities</b>		
Notes and accounts payable - trade	117	405
Electronically recorded obligations - operating	7,085	4,367
Short-term loans payable	9,920	2,661
Current portion of long-term loans payable	44,547	53,768
Income taxes payable	5,417	6,509
Advances received	11,503	7,014
Provision for bonuses	218	135
Other	4,106	4,637
<b>Total current liabilities</b>	<b>82,916</b>	<b>79,499</b>
<b>Non-current liabilities</b>		
Bonds with share acquisition rights	3,500	-
Long-term loans payable	120,119	112,372
Provision for directors' retirement benefits	623	-
Provision for share-based payment	146	175
Other	17	672
<b>Total non-current liabilities</b>	<b>124,407</b>	<b>113,220</b>
<b>Total liabilities</b>	<b>207,323</b>	<b>192,720</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Capital stock	2,404	4,290
Capital surplus	3,406	5,292
Retained earnings	87,777	105,758
Treasury shares	(887)	(887)
<b>Total shareholders' equity</b>	<b>92,699</b>	<b>114,455</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	0	9
Foreign currency translation adjustment	15	(10)
<b>Total accumulated other comprehensive income</b>	<b>15</b>	<b>(0)</b>
<b>Subscription rights to shares</b>	<b>123</b>	<b>202</b>
Non-controlling interests	1,779	1,177
<b>Total net assets</b>	<b>94,618</b>	<b>115,834</b>
<b>Total liabilities and net assets</b>	<b>301,942</b>	<b>308,555</b>

**(2) Quarterly Consolidated Statements of Income and Comprehensive Income**  
**Quarterly Consolidated Statements of Income**

(Millions of yen)

	First nine months of the fiscal year ended March 31, 2019	First nine months of the fiscal year ending March 31, 2020
<b>Net sales</b>	138,987	183,588
Cost of sales	99,618	136,241
<b>Gross profit</b>	39,368	47,346
Selling, general and administrative expenses	12,526	15,582
<b>Operating profit</b>	26,842	31,763
Non-operating income		
Interest income	0	12
Dividend income	1	1
Purchase discounts	0	0
Foreign exchange gains	100	13
Commission fee	49	35
Penalty income	40	95
Other	55	83
Total non-operating income	247	242
Non-operating expenses		
Interest expenses	535	708
Share of loss of entities accounted for using equity method	63	18
Financing expenses	30	3
Other	13	1
Total non-operating expenses	642	731
<b>Ordinary profit</b>	26,447	31,274
Extraordinary income		
Gain on sales of non-current assets	3	-
Total extraordinary income	3	-
Extraordinary losses		
Loss on sales of non-current assets	0	-
Loss on retirement of non-current assets	3	-
Total extraordinary losses	4	-
<b>Profit before income taxes</b>	26,446	31,274
Income taxes	8,515	10,250
<b>Net income</b>	17,931	21,024
Profit attributable to non-controlling interests	(2)	(17)
Profit attributable to owners of parent	17,933	21,041



## Quarterly Consolidated Statements of Comprehensive Income

(Millions of yen)

	First nine months of the fiscal year ended March 31, 2019	First nine months of the fiscal year ending March 31, 2020
<b>Net income</b>	17,931	21,024
<b>Other comprehensive income</b>		
Valuation difference on available-for-sale securities	(7)	9
Foreign currency translation adjustment	3	(49)
Share of other comprehensive income of entities accounted for using equity method	4	23
<b>Total other comprehensive income</b>	<b>1</b>	<b>(16)</b>
<b>Comprehensive income</b>	<b>17,932</b>	<b>21,007</b>
<b>Comprehensive income attributable to</b>		
Comprehensive income attributable to owners of parent	17,934	21,024
Comprehensive income attributable to non-controlling interests	(2)	(17)

### (3) Quarterly Consolidated Statements of Cash Flows

(Millions of yen)

	First nine months of the fiscal year ended March 31, 2019	First nine months of the fiscal year ending March 31, 2020
<b>Cash flows from operating activities</b>		
Income before income taxes	26,446	31,274
Depreciation	351	358
Amortization of goodwill	75	75
Interest and dividend income	(2)	(13)
Interest expenses	535	708
Foreign exchange losses (gains)	(100)	(13)
Share of (profit) loss of entities accounted for using equity method	63	18
Decrease (increase) in inventories	(15,104)	(4,888)
Increase (decrease) in notes and accounts payable - trade	(6,075)	(2,163)
Share-based compensation expenses	-	142
Increase (decrease) in provision for bonuses	(79)	(82)
Increase (decrease) in provision for directors' retirement benefits	40	(623)
Increase (decrease) in provision for share-based payment	28	29
Loss (gain) on sales of non-current assets	(2)	-
Loss on retirement of non-current assets	3	-
Increase (decrease) in advances received	(4,572)	(4,425)
Decrease (increase) in consumption taxes refund receivable	654	(248)
Increase (decrease) in accrued consumption taxes	1,106	153
Other	(156)	(16)
Subtotal	3,211	20,284
Interest and dividend income received	2	13
Interest expenses paid	(584)	(673)
Income taxes paid	(7,205)	(9,434)
Net cash provided by (used in) operating activities	(4,575)	10,190
<b>Cash flows from investing activities</b>		
Purchase of non-current assets	(101)	(121)
Proceeds from sales of non-current assets	15	-
Purchase of investment securities	(1)	(1)
Payments of loans receivable from subsidiaries and affiliates	(653)	(918)
Payments for investments in capital of subsidiaries and affiliates	(455)	-
Payments into time deposits	(500)	(684)
Other	0	1
Net cash provided by (used in) investing activities	(1,696)	(1,724)
<b>Cash flows from financing activities</b>		
Proceeds from long-term loans payable	61,506	47,022
Repayments of long-term loans payable	(47,048)	(45,547)
Proceeds from issuance of common shares	199	182
Cash dividends paid	(2,105)	(3,056)
Net increase (decrease) in short-term loans payable	914	(7,259)
Repayments to non-controlling shareholders	-	(584)
Proceeds from disposal of treasury shares	46	-
Net cash provided by (used in) financing activities	13,513	(9,243)
Effect of exchange rate change on cash and cash equivalents	24	0
Net increase (decrease) in cash and cash equivalents	7,266	(775)
Cash and cash equivalents at beginning of period	29,314	39,400
Cash and cash equivalents at end of period	36,580	38,624

### 3. Others

#### (1) Orders and sales

##### a. Actual orders

First nine months of the fiscal year ended March 31, 2019 (from April 1, 2018 to December 31, 2018)

Name of segment	Category	Total amount of contracts				Outstanding balance of contracts			
		Number of units	Year on year (%)	Amount (Millions of yen)	Year on year (%)	Number of units	Year on year (%)	Amount (Millions of yen)	Year on year (%)
Real estate sale business	Studio condominiums	2,402	138.2	46,528	152.7	2,021	229.7	39,429	253.6
	Family-type condominiums	1,370	92.4	49,662	89.9	1,675	74.6	61,136	68.8
	Sale of condominium building	1,275	131.0	19,846	144.1	1,650	158.0	25,768	182.5
	Sale of hotel property	960	266.7	23,290	385.5	814	123.3	21,773	185.2
	Sale of other type of housing	71	144.9	1,125	67.8	17	81.0	448	70.3
	Sale of other real estate	–	–	5,384	175.8	–	–	4,398	462.0
Total amount of reportable segments		6,078	132.0	145,837	132.3	6,177	127.4	152,954	116.0

First nine months of the fiscal year ending March 31, 2020 (from April 1, 2019 to December 31, 2019)

Name of segment	Category	Total amount of contracts				Outstanding balance of contracts			
		Number of units	Year on year (%)	Amount (Millions of yen)	Year on year (%)	Number of units	Year on year (%)	Amount (Millions of yen)	Year on year (%)
Real estate sale business	Studio condominiums	2,198	91.5	41,146	88.4	1,868	92.4	34,609	87.8
	Family-type condominiums	1,611	117.6	60,135	121.1	1,827	109.1	66,502	108.8
	Sale of condominium building	1,137	89.2	22,244	112.1	1,863	112.9	29,524	114.6
	Sale of hotel property	309	32.2	7,440	31.9	570	70.0	13,856	63.6
	Sale of other type of housing	203	285.9	4,241	376.9	63	370.6	1,804	401.9
	Sale of other real estate	–	–	7,923	147.2	–	–	5,968	135.7
Total amount of reportable segments		5,458	89.8	143,131	98.1	6,191	100.2	152,265	99.5

#### Notes:

1. In the table above, “total amount of orders” has been replaced with “total amount of contracts.
2. Consumption taxes are not included in the above amounts.
3. Amounts of additional constructions are included in the above amounts.
4. The sale of condominium building refers to the method of wholesaling the whole or part of each condominium building mainly to condominium dealers.
5. The sale of other type of housing refers to the sale of houses other than newly built condominiums, including used houses and detached houses.
6. The sale of other real estate refers to the sale of real estate other than housing, including commercial stores and lands for development.
7. The total amount of contracts and outstanding balance of contracts for sale of other real estate in the first nine months of the previous fiscal year refer to land for development.  
The total amount of contracts for sale of other real estate in the first nine months of the fiscal year refers to lands for development (7,282 million yen) and office buildings (641 million yen). The outstanding balance of contracts refers to land for development.
8. Number of units in the total amount of contracts and the outstanding balance of contracts may fluctuate due to change of business plan and others.

**b. Actual sales**

Name of segment	Category	The first nine months of FY ended March 31, 2019 (from April 1, 2018 to December 31, 2018)				The first nine months of FY ending March 31, 2020 (from April 1, 2019 to December 31, 2019)			
		Number of units	Year on year (%)	Amount (Millions of yen)	Year on year (%)	Number of units	Year on year (%)	Amount (Millions of yen)	Year on year (%)
Real estate sale business	Studio condominiums	1,883	114.1	34,202	120.6	2,568	136.4	50,679	148.2
	Family-type condominiums	1,839	142.2	68,933	152.6	1,907	103.7	71,221	103.3
	Sale of condominium building	765	70.4	10,872	63.7	1,178	154.0	22,147	203.7
	Sale of hotel property	980	535.5	17,625	642.3	793	80.9	19,292	109.5
	Sale of other type of housing	62	177.1	803	64.9	159	256.5	2,895	360.3
	Sale of other real estate	–	–	986	46.7	–	–	11,155	1,131.4
	Business accompanying real estate sale	–	–	1,443	168.8	–	–	987	68.4
Total amount of reportable segments		5,529	130.1	134,867	138.3	6,605	119.5	178,378	132.3
Other		–	–	4,120	118.6	–	–	5,209	126.5
Total		5,529	130.1	138,987	137.6	6,605	119.5	183,588	132.1

Notes:

1. Consumption taxes are not included in the above amounts.
2. Amounts of additional constructions are included in the above amounts.
3. The sale of condominium building refers to the method of wholesaling the whole or part of each condominium building mainly to condominium dealers.
4. The sale of other type of housing refers to the sale of houses other than newly built condominiums, including used houses and detached houses.
5. The sale of other real estate refers to the sale of real estate other than housing, including commercial stores and lands for development.
6. Business accompanying real estate sale includes income from post-delivery optional construction work such as floor coating and income from intermediation fees from real estate sales.
7. The amount of sales of other real estate in the first nine months of the previous fiscal year refers to lands for development.

The amount of sales of other real estate in the first nine months of this fiscal year refers to lands for development (10,513 million yen) and office buildings (641 million yen).

**c. Others**

The former President & Representative Director and an employee of the Company were arrested and indicted by the Special Investigation Department of the Osaka District Public Prosecutors Office on suspicion of conspiring with the former President of the Meijo Gakuin, an incorporated educational institution, (hereinafter referred to as the "Meijo Gakuin") and others in connection with an embezzlement case involving payments for land sales concerning the Meijo Gakuin.

At the end of the first nine months of the fiscal year ending March 31, 2020, a down payment of 2,126 million yen by the Company on the land transaction was recorded in real estate for sale in process.

Although there is a possibility that it may have an impact on the Company's future consolidated earnings, it has not been reflected in the quarterly consolidated financial statements because it is difficult to reasonably estimate the impact at this time.