

May 10, 2017

## Consolidated Financial Results for the Fiscal Year Ended March 31, 2017 <under J-GAAP>

Company name: **Pressance Corporation Co., Ltd.**  
 Listing: First Section of the Tokyo Stock Exchange  
 Securities code: 3254  
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Scheduled date of ordinary general meeting of shareholders: June 23, 2017  
 Scheduled date of start of dividend payment: June 26, 2017  
 Scheduled date of filing of annual securities report: June 26, 2017  
 Preparation of supplementary material on financial results: None  
 Holding of financial results presentation meeting: None

(Amounts less than one million yen have been omitted.)

### 1. Consolidated operating results for the fiscal year ended March 31, 2017 (from April 1, 2016 to March 31, 2017)

#### (1) Consolidated operating results (Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended March 31, 2017	101,083	28.0	15,645	11.3	15,414	11.7	10,526	14.5
Fiscal year ended March 31, 2016	78,990	20.3	14,057	14.6	13,798	14.4	9,194	18.5

Note: Comprehensive income Fiscal year ended March 31, 2017: 10,515 million yen [14.4%]  
 Fiscal year ended March 31, 2016: 9,191 million yen [18.4%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
	Yen	Yen	%	%	%
Fiscal year ended March 31, 2017	178.99	178.83	19.2	10.0	15.5
Fiscal year ended March 31, 2016	152.31	152.29	19.4	12.2	17.8

Reference: Share of profit (loss) of entities accounted for using equity method  
 Fiscal year ended March 31, 2017: (11) million yen  
 Fiscal year ended March 31, 2016: – million yen

Note: Pressance Corporation Co., Ltd. (the “Company”) conducted a 4-for-1 stock split of common stock on October 1, 2016. Basic earnings per share and diluted earnings per share were calculated as though the stock split was conducted at the beginning of the previous fiscal year.

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2017	185,307	59,615	32.0	1,008.49
As of March 31, 2016	124,277	50,324	40.4	853.52

Reference: Equity  
 As of March 31, 2017: 59,312 million yen  
 As of March 31, 2016: 50,198 million yen

Note: The Company conducted a 4-for-1 stock split of common stock on October 1, 2016. Net assets per share was calculated as though the stock split was conducted at the beginning of the previous fiscal year.

**(3) Consolidated cash flows**

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
As of March 31, 2017	(25,443)	(6,942)	39,997	28,439
As of March 31, 2016	(17,504)	(2,093)	19,543	20,827

**2. Dividends**

	Annual dividends per share					Total cash dividends (Full-year)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Annual total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2016	–	0.00	–	60.00	60.00	882	9.8	1.9
Fiscal year ended March 31, 2017	–	35.00	–	12.40	–	1,250	11.8	2.3
Fiscal year ending March 31, 2018 (Forecast)	–	12.50	–	12.50	25.00		12.1	

Note: The Company conducted a 4-for-1 stock split of common stock on October 1, 2016. For the fiscal year ended March 31, 2016 and the 2nd quarter-end of the fiscal year ended March 31, 2017, actual dividend values before the stock split are shown. The year-end dividend per share for the fiscal year ended March 31, 2017 that does not take the stock split into account is 49.60 yen, and the annual total of dividends per share is 84.60 yen.

**3. Consolidated results forecasts for the fiscal year ending March 31, 2018 (from April 1, 2017 to March 31, 2018)**

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Half year	63,930	4.0	9,424	(21.4)	9,216	(22.6)	6,297	(21.9)	107.08
Full year	126,562	25.2	18,301	17.0	17,818	15.6	12,176	15.7	207.04

**\* Notes**

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement after error corrections
  - a. Changes in accounting policies due to amendments to accounting standards and other regulations: Yes
  - b. Changes in accounting policies due to other reasons than a. above: None
  - c. Changes in accounting estimates: None
  - d. Restatement after error corrections: None
- (3) Number of issued shares (common stock)
  - a. Number of issued shares at end of period (including treasury shares)

As of March 31, 2017	61,613,600 shares
As of March 31, 2016	61,613,600 shares

- b. Number of treasury shares at end of period

As of March 31, 2017	2,800,528 shares
As of March 31, 2016	2,800,388 shares

- c. Average number of outstanding shares during the period

Fiscal year ended March 31, 2017	58,813,115 shares
Fiscal year ended March 31, 2016	60,371,337 shares

Notes: 1. The Company conducted a 4-for-1 stock split of common stock on October 1, 2016. Number of issued shares (common stock) was calculated as though the stock split was conducted at the beginning of the previous fiscal year.

2. Due to the introduction of the share-based payment type ESOP, 315,300 shares of the Company held by the trust account are included in the “Number of treasury shares at end of period” as of March 31, 2017, and the 188,316 shares are included in the treasury shares that were deducted in the calculation of the “Average number of outstanding shares during the period” for the fiscal year ended March 31, 2017.

## (Reference) Summary of non-consolidated operating results

### 1. Non-consolidated operating results for the fiscal year ended March 31, 2017 (from April 1, 2016 to March 31, 2017)

#### (1) Non-consolidated operating results (Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended March 31, 2017	94,432	23.5	13,119	6.8	13,847	15.5	9,876	23.3
Fiscal year ended March 31, 2016	76,460	18.5	12,288	12.5	11,984	12.2	8,007	16.4

	Basic earnings per share		Diluted earnings per share	
	Yen		Yen	
Fiscal year ended March 31, 2017	167.94		167.79	
Fiscal year ended March 31, 2016	132.64		132.63	

Note: The Company conducted a 4-for-1 stock split of common stock on October 1, 2016. Basic earnings per share and diluted earnings per share were calculated as though the stock split was conducted at the beginning of the previous fiscal year.

#### (2) Non-consolidated financial position

	Total assets		Net assets		Equity ratio		Net assets per share	
	Millions of yen		Millions of yen		%		Yen	
As of March 31, 2017	173,498		54,395		31.2		920.01	
As of March 31, 2016	117,878		45,761		38.7		776.09	

Reference: Equity

As of March 31, 2017: 54,108 million yen

As of March 31, 2016: 45,644 million yen

Note: The Company conducted a 4-for-1 stock split of common stock on October 1, 2016. Net assets per share was calculated as though the stock split was conducted at the beginning of the previous fiscal year.

### 2. Non-consolidated results forecasts for the fiscal year ending March 31, 2018 (from April 1, 2017 to March 31, 2018)

(Percentages indicate year-on-year changes.)

	Net sales		Ordinary profit		Profit		Basic earnings per share	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen	
Half year	62,039	3.8	8,962	(13.6)	6,177	(12.7)	105.04	
Full year	118,424	25.4	15,064	8.8	10,383	5.1	176.54	

\* Financial results reports are not required to be audited

\* Explanation related to the appropriate use of the results forecasts and other items warranting special mention

Forward-looking statements in this document, including the results forecasts, are based on the information currently available to the Company and on certain assumptions deemed to be reasonable by the Company. These statements do not purport that the Company pledges to achieve such statements. Actual business and other results may differ substantially due to various factors.

## Consolidated Financial Statements

### (1) Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2016	As of March 31, 2017
<b>Assets</b>		
Current assets		
Cash and deposits	22,887,486	30,534,088
Accounts receivable - trade	41,604	93,479
Real estate for sale	4,173,879	14,324,393
Real estate for sale in process	88,376,320	122,174,998
Raw materials and supplies	158,567	188,219
Deferred tax assets	392,776	469,435
Other	1,857,241	4,025,462
Total current assets	117,887,875	171,810,077
Non-current assets		
Property, plant and equipment		
Buildings and structures	181,976	283,395
Accumulated depreciation	(79,596)	(106,106)
Buildings and structures, net	102,380	177,288
Real estate for rent	5,831,707	11,910,872
Accumulated depreciation	(397,252)	(557,734)
Real estate for rent, net	5,434,454	11,353,138
Land	93,824	271,702
Other	164,227	260,068
Accumulated depreciation	(107,813)	(196,653)
Other, net	56,413	63,415
Total property, plant and equipment	5,687,072	11,865,545
Intangible assets	24,487	276,890
Investments and other assets		
Investment securities	74,471	57,226
Long-term loans receivable	15,171	22,471
Long-term loans receivable from subsidiaries and associates	–	375,556
Deferred tax assets	212,503	450,309
Other	376,318	449,071
Total investments and other assets	678,464	1,354,636
Total non-current assets	6,390,024	13,497,071
<b>Total assets</b>	<b>124,277,900</b>	<b>185,307,149</b>

(Thousands of yen)

	As of March 31, 2016	As of March 31, 2017
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	7,513	15,752
Electronically recorded obligations - operating	4,857,300	7,770,600
Short-term loans payable	–	1,440,000
Current portion of long-term loans payable	5,408,599	23,970,549
Income taxes payable	2,668,327	2,542,037
Advances received	7,075,518	10,825,594
Provision for bonuses	103,325	131,810
Other	2,051,037	2,742,147
Total current liabilities	22,171,622	49,438,492
Non-current liabilities		
Long-term loans payable	51,297,550	75,691,200
Provision for directors' retirement benefits	484,351	522,650
Provision for share-based payment	–	39,398
Total non-current liabilities	51,781,901	76,253,248
<b>Total liabilities</b>	<b>73,953,523</b>	<b>125,691,740</b>
<b>Net assets</b>		
Shareholders' equity		
Capital stock	1,472,694	1,472,694
Capital surplus	1,402,694	1,406,871
Retained earnings	50,180,742	59,308,110
Treasury shares	(2,864,803)	(2,869,119)
Total shareholders' equity	50,191,327	59,318,556
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	7,018	(6,212)
Total accumulated other comprehensive income	7,018	(6,212)
Subscription rights to shares	117,312	287,248
Non-controlling interests	8,717	15,816
Total net assets	50,324,376	59,615,408
<b>Total liabilities and net assets</b>	<b>124,277,900</b>	<b>185,307,149</b>

(2) Consolidated statements of income and comprehensive income  
Consolidated statements of income

(Thousands of yen)

	Fiscal year ended March 31, 2016	Fiscal year ended March 31, 2017
Net sales	78,990,536	101,083,608
Cost of sales	55,611,433	73,651,139
Gross profit	23,379,102	27,432,468
Selling, general and administrative expenses		
Sales commission	4,000,573	5,092,093
Advertising expenses	413,090	471,929
Directors' compensations	446,580	470,730
Salaries and allowances	2,299,948	2,659,858
Bonuses	111,053	137,190
Provision for bonuses	90,715	114,833
Retirement benefit expenses	15,336	17,156
Provision for directors' retirement benefits	46,750	46,375
Provision for share-based payment	–	39,398
Depreciation	45,900	53,260
Other	1,851,471	2,683,700
Total selling, general and administrative expenses	9,321,419	11,786,525
Operating profit	14,057,683	15,645,942
Non-operating income		
Interest income	4,500	8,877
Dividend income	1,072	1,498
Penalty income	66,758	83,657
Purchase discounts	23,092	14,645
Commission fee	45,913	60,418
Foreign exchange gains	–	21,979
Other	13,171	44,248
Total non-operating income	154,509	235,324
Non-operating expenses		
Interest expenses	327,137	417,587
Commission fee	86,394	32,806
Share of loss of entities accounted for using equity method	–	11,183
Other	–	5,617
Total non-operating expenses	413,531	467,194
Ordinary profit	13,798,661	15,414,072
Extraordinary income		
Gain on sales of non-current assets	1,983	1,222
Gain on sales of investment securities	–	1,211
Total extraordinary income	1,983	2,434
Extraordinary losses		
Loss on retirement of non-current assets	797	464
Loss on sales of investment securities	–	12,739
Total extraordinary losses	797	13,204
Profit before income taxes	13,799,847	15,403,302
Income taxes - current	4,652,485	4,972,027
Income taxes - deferred	(49,473)	(97,762)
Total income taxes	4,603,012	4,874,264
Profit	9,196,835	10,529,038
Profit attributable to non-controlling interests	1,905	2,098
Profit attributable to owners of parent	9,194,930	10,526,939

Consolidated statements of comprehensive income

(Thousands of yen)

	Fiscal year ended March 31, 2016	Fiscal year ended March 31, 2017
Profit	9,196,835	10,529,038
Other comprehensive income		
Valuation difference on available-for-sale securities	(5,248)	(13,231)
Total other comprehensive income	(5,248)	(13,231)
Comprehensive income	9,191,586	10,515,806
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	9,189,681	10,513,707
Comprehensive income attributable to non-controlling interests	1,905	2,098

## (3) Consolidated statements of changes in equity

Fiscal year ended March 31, 2016

(Thousands of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	1,462,175	1,392,175	41,755,195	(115)	44,609,429
Changes of items during period					
Issuance of new shares	10,519	10,519			21,038
Dividends of surplus			(769,383)		(769,383)
Profit attributable to owners of parent			9,194,930		9,194,930
Purchase of treasury shares				(2,864,687)	(2,864,687)
Net changes of items other than shareholders' equity					
Total changes of items during period	10,519	10,519	8,425,547	(2,864,687)	5,581,897
Balance at end of current period	1,472,694	1,402,694	50,180,742	(2,864,803)	50,191,327

	Accumulated other comprehensive income		Subscription rights to shares	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Total accumulated other comprehensive income			
Balance at beginning of current period	12,267	12,267	3,720	6,812	44,632,231
Changes of items during period					
Issuance of new shares					21,038
Dividends of surplus					(769,383)
Profit attributable to owners of parent					9,194,930
Purchase of treasury shares					(2,864,687)
Net changes of items other than shareholders' equity	(5,248)	(5,248)	113,592	1,905	110,248
Total changes of items during period	(5,248)	(5,248)	113,592	1,905	5,692,145
Balance at end of current period	7,018	7,018	117,312	8,717	50,324,376



Fiscal year ended March 31, 2017

(Thousands of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	1,472,694	1,402,694	50,180,742	(2,864,803)	50,191,327
Changes of items during period					
Dividends of surplus			(1,399,571)		(1,399,571)
Profit attributable to owners of parent			10,526,939		10,526,939
Purchase of treasury shares				(326,867)	(326,867)
Disposal of treasury shares		4,177		322,551	326,729
Net changes of items other than shareholders' equity					
Total changes of items during period	—	4,177	9,127,367	(4,315)	9,127,229
Balance at end of current period	1,472,694	1,406,871	59,308,110	(2,869,119)	59,318,556

	Accumulated other comprehensive income		Subscription rights to shares	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Total accumulated other comprehensive income			
Balance at beginning of current period	7,018	7,018	117,312	8,717	50,324,376
Changes of items during period					
Dividends of surplus					(1,399,571)
Profit attributable to owners of parent					10,526,939
Purchase of treasury shares					(326,867)
Disposal of treasury shares					326,729
Net changes of items other than shareholders' equity	(13,231)	(13,231)	169,935	7,098	163,802
Total changes of items during period	(13,231)	(13,231)	169,935	7,098	9,291,031
Balance at end of current period	(6,212)	(6,212)	287,248	15,816	59,615,408

## (4) Consolidated statements of cash flows

(Thousands of yen)

	Fiscal year ended March 31, 2016	Fiscal year ended March 31, 2017
<b>Cash flows from operating activities</b>		
Profit before income taxes	13,799,847	15,403,302
Depreciation	269,394	309,849
Amortization of goodwill	–	18,344
Share-based compensation expenses	117,312	169,935
Share of (profit) loss of entities accounted for using equity method	–	11,183
Increase (decrease) in provision for bonuses	22,645	28,485
Increase (decrease) in provision for directors' retirement benefits	46,750	38,298
Increase (decrease) in provision for share-based payment	–	39,398
Interest and dividend income	(5,572)	(10,376)
Interest expenses	327,137	417,587
Foreign exchange losses (gains)	–	(21,979)
Loss (gain) on sales of non-current assets	(1,983)	(1,222)
Loss on retirement of non-current assets	797	464
Loss (gain) on sales of investment securities	–	11,527
Decrease (increase) in inventories	(20,199,015)	(40,741,315)
Increase (decrease) in notes and accounts payable - trade	(6,504,022)	2,641,651
Increase (decrease) in advances received	22,608	3,507,579
Increase (decrease) in accrued consumption taxes	(322,632)	165,598
Decrease (increase) in consumption taxes refund receivable	(491,132)	(480,956)
Other, net	213,906	(1,367,852)
Subtotal	(12,703,960)	(19,860,496)
Interest and dividend income received	5,707	10,539
Interest expenses paid	(319,870)	(420,924)
Income taxes paid	(4,486,359)	(5,172,131)
Net cash provided by (used in) operating activities	(17,504,482)	(25,443,012)
<b>Cash flows from investing activities</b>		
Payments into time deposits	(2,000,000)	(35,010)
Purchase of non-current assets	(95,898)	(5,850,248)
Proceeds from sales of non-current assets	4,321	1,512
Purchase of investment securities	(1,781)	(1,849)
Proceeds from sales of investment securities	–	34,807
Payments of loans receivable from subsidiaries and associates	–	(354,396)
Purchase of shares of subsidiaries and associates	–	(10,000)
Purchase of shares of subsidiaries resulting in change in scope of consolidation	–	(732,490)
Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	–	5,000
Other, net	–	90
Net cash provided by (used in) investing activities	(2,093,359)	(6,942,584)

(Thousands of yen)

	Fiscal year ended March 31, 2016	Fiscal year ended March 31, 2017
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	(3,880,000)	(760,000)
Proceeds from long-term loans payable	46,045,000	64,484,000
Repayments of long-term loans payable	(19,006,099)	(22,328,399)
Proceeds from issuance of common shares	17,317	–
Purchase of treasury shares	(2,864,687)	(138)
Cash dividends paid	(768,400)	(1,397,909)
Net cash provided by (used in) financing activities	19,543,128	39,997,552
Effect of exchange rate change on cash and cash equivalents	–	(363)
Net increase (decrease) in cash and cash equivalents	(54,713)	7,611,591
Cash and cash equivalents at beginning of period	20,882,199	20,827,486
Cash and cash equivalents at end of period	20,827,486	28,439,078

## Others

### (1) Orders and sales

#### a. Actual orders

Fiscal year ended March 31, 2016

Name of segment	Category	Total amount of contracts				Outstanding balance of contracts			
		Number of units	Year on year (%)	Amount (Thousands of yen)	Year on year (%)	Number of units	Year on year (%)	Amount (Thousands of yen)	Year on year (%)
Real estate sale business	Single-room condominiums	1,605	118.5	26,785,800	124.4	952	133.5	16,305,000	142.0
	Family condominiums	1,357	116.0	47,981,181	124.4	1,334	94.9	46,516,077	107.0
	Sale of condominium building	530	73.4	7,264,378	81.1	896	116.8	11,776,610	124.8
	Sale of hotel property	72	–	1,781,000	–	72	–	1,781,000	–
	Sale of other type of housing	52	400.0	1,507,820	795.7	8	–	251,059	–
	Sale of other real estate	–	–	1,668,364	42.7	–	–	200,000	21.7
Total amount of reportable segments		3,616	110.9	86,988,544	118.9	3,262	113.0	76,829,746	117.6

Fiscal year ended March 31, 2017

Name of segment	Category	Total amount of contracts				Outstanding balance of contracts			
		Number of units	Year on year (%)	Amount (Thousands of yen)	Year on year (%)	Number of units	Year on year (%)	Amount (Thousands of yen)	Year on year (%)
Real estate sale business	Single-room condominiums	1,723	107.4	29,398,500	109.8	783	82.2	13,249,900	81.3
	Family condominiums	2,115	155.9	78,100,183	162.8	2,056	154.1	78,816,477	169.4
	Sale of condominium building	1,248	235.5	18,731,686	257.9	1,244	138.8	18,536,374	157.4
	Sale of hotel property	429	595.8	6,680,396	375.1	501	695.8	8,461,396	475.1
	Sale of other type of housing	35	67.3	1,004,672	66.6	7	87.5	217,210	86.5
	Sale of other real estate	–	–	678,380	40.7	–	–	–	–
Total amount of reportable segments		5,550	153.5	134,593,819	154.7	4,591	140.7	119,281,358	155.3

- Notes:
- In the table above, “total amount of orders” has been replaced with “total amount of contracts.”
  - Consumption taxes are not included in the above amounts.
  - Amounts of additional constructions are included in the above amounts.
  - The sale of condominium building refers to the method of wholesaling the whole or part of each condominium building mainly to condominium dealers.
  - The sale of other type of housing refers to the sale of houses, including used houses and detached houses, other than newly built condominiums.
  - The sale of other real estate refers to the sale of real estate, including commercial stores and sites for development, other than housing.
  - “Sale of hotel property,” which was included in “Sale of other real estate” in the fiscal year ended March 31, 2016, has been presented separately as “Sale of hotel property” from the fiscal year ended March 31, 2017. The relevant items in “Sale of other real estate” for the year ended March 31, 2016 are reclassified in order to reflect this change.
  - The total amount of contracts and the outstanding balance of contracts for sale of other real estate in the fiscal year ended March 31, 2016, and the fiscal year ended March 31, 2017, are both related to sites for development.
  - In the fiscal year ended March 31, 2016, 735,000 thousand yen included in the total amount of contracts and the outstanding balance of contracts for sale of hotel property corresponds to settled contracts for land only, and as the associated building contracts remain unsettled in these cases, the number of units corresponding to these buildings are not included.  
In the fiscal year ended March 31, 2017, 1,038,565 thousand yen included in the total amount of

contracts and the outstanding balance of contracts for sale of hotel property corresponds to settled contracts for land only, and as the associated building contracts remain unsettled in these cases, the number of units corresponding to these buildings are not included.

10. Sanritsu precon Co., Ltd. became a consolidated subsidiary of the Company on December 1, 2016. The financial results of Sanritsu precon Co., Ltd. are not included in the total amount of contracts and the outstanding balance of contracts for the fiscal year ended March 31, 2016. The said company's post-consolidation financial results are recorded in the total amount of contracts and the outstanding balance of contracts for the fiscal year ended March 31, 2017.
11. Business segments which are not included in the reportable segments are not applicable.

b. Actual sales

Name of segment	Category	FY ended March 31, 2016 (from April 1, 2015 to March 31, 2016)				FY ended March 31, 2017 (from April 1, 2016 to March 31, 2017)			
		Number of units	Year on year (%)	Amount (Thousands of yen)	Year on year (%)	Number of units	Year on year (%)	Amount (Thousands of yen)	Year on year (%)
Real estate sale business	Single-room condominiums	1,366	143.0	21,966,800	146.4	1,892	138.5	32,453,600	147.7
	Family condominiums	1,429	109.9	44,931,301	109.1	1,544	108.0	50,450,244	112.3
	Sale of condominium building	401	184.8	4,922,962	141.6	900	224.4	11,971,922	243.2
	Sale of other type of housing	44	314.3	1,256,761	596.4	36	81.8	1,038,521	82.6
	Sale of other real estate	–	–	2,388,364	80.1	–	–	878,380	36.8
	Business accompanying real estate sale	–	–	279,809	136.3	–	–	504,693	180.4
Total amount of reportable segments		3,240	130.3	75,745,998	120.1	4,372	134.9	97,297,362	128.5
Other		–	–	3,244,538	125.7	–	–	3,786,245	116.7
Total		3,240	130.3	78,990,536	120.3	4,372	134.9	101,083,608	128.0

- Notes:
1. Consumption taxes are not included in the above amounts.
  2. Amounts of additional constructions are included in the above amounts.
  3. The sale of condominium building refers to the method of wholesaling the whole or part of each condominium building mainly to condominium dealers.
  4. The sale of other type of housing refers to the sale of houses, including used houses and detached houses, other than newly built condominiums.
  5. The sale of other real estate refers to the sale of real estate, including commercial stores and sites for development, other than housing.
  6. Business accompanying real estate sale includes agent commission for condominium sale and paperwork accompanying real estate sale.
  7. The net sales for sale of other real estate in the fiscal year ended March 31, 2016, and the fiscal year ended March 31, 2017, are both related to sites for development.